The Utah Department of Transportation (UDOT) Disadvantaged Business Enterprise (DBE) Program

49 CFR Part 26
PROPOSED DBE Goal Setting Calculations for FY 2009
FEDERAL HIGHWAY ADMINISTRATION (FHWA)

9.0% Overall DBE Goal

(0.0% Race Conscious DBE Goal) (9.0% Race Neutral DBE Goal)

Effective Date - October 1, 2008

FEDERAL HIGHWAY ADMINISTRATION (FHWA)

UDOT DBE GOAL SETTING FOR FEDERAL FISCAL YEAR 2009

(October 1, 2008 to September 30, 2009)

Overall Goal (49 CFR 26.45)

This is the Annual Update for the Federal Fiscal year 2009 (The "amount," "method," and "breakout" portions of this section of the program shall be updated annually).

Proposed Goal

UDOT's proposed overall goal for FY2009 is **9.0%** of the Federal Highway Administration's (FHWA) financial assistance that will be expended on United States Department of Transportation (DOT)—assisted contracts.

Dollar Amount of FHWA Goal

The amount of FHWA-assisted contracts UDOT expects to let during FY2009 is approximately **\$324,831,954**.

A modified overall DBE goal of **9.0%** will be established on FHWA assisted contracts resulting in an expected DBE participation of **\$29,234,875**. (**\$324,831,954 x 9.0%**).

Data Sources

Work Classifications:

Forty three (43) work classifications have been determined for DBE goal setting and potential DBE participation by UDOT from the bid items of the contracts, by the types of equipment needed to perform the work classifications, and the natural divisions in the contractors and/or subcontractors that perform the work classifications. A subcontractor work classification unit is defined as one contractor being listed in one subcontractor work classification. For example, a contractor who performs work in two (2) work classifications yields two (2) work classification units.

UDOT has used three (3) data sources for the 2009 DBE goal setting:

1. UDOT's Bidders List

Population (Prime bidders and quoting subcontractors): The population that has been used to develop the *Bidders List* consists of prime bidders and quoting subcontractors bidding on UDOT federally assisted projects from October 1, 2006 – September 30, 2007. The *Bidders List* includes Utah residence firms, out of state firms, and DBEs firms who were **successful and unsuccessful**. UDOT has determined that all firms on the *Bidders List* are *ready willing and able* to perform in the work classifications. **Work classifications** were identified on each firm bidding/quoting.

<u>See Appendix A – Relative Availability of DBE Firms</u>

2. UDOT's Project Development Business System (PDBS)

PDBS is an integrated computer system that was initially implemented during FY2000. The system includes construction project information for a part of 1997, and forward to today's current projects. This goal setting process uses the most current information for 2005, 2006 and 2007. PDBS identifies information about contracts and subcontracts that have been awarded, bidding participation by prime contractors and subcontractors, and dollar amounts paid on project items. The use of PDBS information insures a more accurate representation for UDOT's DBE goal setting process.

UDOT's 2007 Expenditures for Federal aid projects

Enhancements to PDBS implemented in 2004 allow the automation of the process to determine expenditures on federal aid projects within the defined work classifications. The dollar amounts paid on the individual project items in Federal Fiscal year 2007 have been accumulated into the work classifications. The accumulated dollar amounts are then used to calculate the percent of work available in each of the 43 work classifications.

3. UDOT's 2005 and 2006 Expenditures for Federal aid projects

Percentages of work available for 2005 and 2006, as previously submitted to FHWA in the 'Proposed DBE Goal Setting Calculations for FY 2008', and the 2007 percentage of work available, calculated as outlined above, were used in the calculation of the three-year average percent of work available for each of the 43 work classifications.

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See Appendix B – Actual Federal Amount Paid by Work Classification

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METHODOLOGY

Step One - Base Figure

Example 2 was used [see 49 CFR 26.45(c)] which states: *Use a bidders list. Determine the number of DBEs that have bid or quoted on your DOT-assisted prime contracts or subcontracts in the previous year. Determine the number of all businesses that have bid or quoted on prime or subcontracts in the same time period. Divide the number of DBE bidders and quoters by the number for all businesses to derive a base figure for the relative availability of DBEs in your market).*

From the Bidders List, a Base Figure was determined by dividing the number of DBEs bidding/quoting by the number of all businesses bidding/quoting. This base figure is simply the absolute raw data submitted by Contractors with their bids. Additional steps are taken to define the accuracy of this base figure and are explained below. Once the review, analysis, and weighted calculations are completed, an accurate Step One Base Figure is determined for the DBE Goal Setting Process.

<u>352</u> firms were identified from the bidders list in 43 selected work classifications. Out of the <u>352</u> firms on the bidders list, **52** were identified as **DBE** firms. This is the raw data from the Bidder's List as submitted with bids.

Relative Availability of DBE firms is calculated to be $\underline{14.8}$ %. The DBE firms garnered 16.43% of contracts during FY07 and are expected to surpass the percentage in FY08. If DBE's were expected to be awarded the percentage of work, as DBE's are of the general population, UDOT would expect to award 14.8 % (52/352=14.8%) of the work to the DBE firms. DBE firms exceeded expectations and acquired more contracts than anticipated during FY07 and FY08.

Step One - Weighted Calculations

Relative Availability Calculations Work Classification Calculations Relative Federal Dollar Amount Spent per Work Classification per year

Relative Availability Calculations:

From the Bidders List, it was determined that the corrected DBE firms identified as bidding yield 137 contractor work classification units. The 352 total firms yield 1,267 contractor work classification units. (For example, a contractor who performs work in one work classification would yield 1 work classification unit. Work performed in two (2) work classifications yields two (2) work classification units). Again, this is the raw data as submitted by the Contractor at bid submission, which is collected by the Project Development Business System (PDBS). The information below identifies an average of the number of classifications contractors bid work in.

137 = Total number of DBE bids in work classification units.
On average, DBEs bid work in approximately 2.6 work classifications (137/52=2.6)

1,130 = Total number of non-DBE bids in work classification units. On average, Non-DBE's bid work in approximately 3.8 work classifications ((1,267-137)/(352-52)=3.76)

Work Classification Calculations:

The Relative Availability of DBE Firms (Appendix A) is a summary of construction-related work classifications in which it is anticipated that DBEs may perform. Firms that bid as primes or quoted as subcontractors in more than one work classification are counted in multiple work classifications. A review of the raw data which entails scrutinizing each classification and referring to each project and bid items to validate the contractors have been classified in the correct work classification is accomplished. This step is based on confirming the work classification and the work the company is certified or licensed to perform match. Appendix A presents the filtered relatively availability of DBE firms per work classification.

Relative Federal Dollar Amount Spent per Work Classification per Year

The amount of federal funds spent was calculated in each of the work classifications as a percentage of the total amount paid in all classifications with payment dates in Federal Fiscal Year 2005, 2006, and 2007. This information was used as the average bases for determining the relative dollar amount expended in each work classification. Appendix B presents this analysis.

Current Capacity - Capacity for DBEs to perform per work classification

UDOT has calculated the percentage of the firms ready, willing and able to compete for and perform the work in the individual work classifications. UDOT has calculated the percent of funds expended in each of the work classifications. Using the calculations, UDOT has calculated a weighted, relative availability of DBE's in various work classifications, giving more weight to the work classifications in which more money is spent. The Capacity is calculated by multiplying the percent of relative availability of DBE contractors by the relative amount spent in each work classification. Appendix C presents this portion of the analysis.

See Appendix C - Current Capacity for DBE Performance.

As a result of this analysis, the Step One Base Figure is determined to be 6.92%.

UDOT DBE GOAL SETTING FOR FEDERAL FISCAL YEAR 2009

(October 1, 2008 to September 30, 2009)

Step Two - Adjustments

(Adjusts the base figure so that the final overall goal represents the amount of DBE participation expected in the absence of discrimination or its effects.)

Averaging Historical Capacity (what DBE's have done in the past) and Current Data (Calculated Current Capacity)

The DBE participation for the past three years is as follows:

2007: 16.43%, 2006: 6.68% and 2005: 9.56%

The DBE Current Capacity to perform work is 9.17%The average of the past three-year participation is 10.89%(9.17 + 10.89)/2 = 10.0%

DBE 2009 Overall Goal = 9.0 %

DBE Race Conscious - Race Neutral Participation:

9.0% Race Neutral:

UDOT and the contractor community has been very successful in meeting the DBE goal through the use of Race Neutral participation. The following table presents the success

Annual Participation

Year	DBE Goal	DBE Goal Achieved	Race Conscious Achieved	Race Neutral Achieved	
2008	8.0%	13.69% \$18.42/\$134.58 mil	3.80% \$4.33/\$114.03 mil	68.59% \$14.09/\$20.55 mil	
2007	8.2%	16.43% \$28.62/\$174.19 mil	3.23% \$4.58/\$141.80 mil	74.4% \$24.04/\$32.28 mil	
2006	8.3%	6.68% \$3.94/\$58.98 mil	4.40% \$2.69/\$61.14 mil	8.79% \$1.25/\$14.22 mil	

UDOT anticipates meeting the DBE goal through Race Neutral means. UDOT tracking measures in PDBS are established and will be analyzed on a regular basis as each project is advertised to determine whether a Race Conscious goal is necessary in order to achieve the annual goal. The DBE Supportive Services Program will focus on assisting DBE's to strengthen their business practices in order to adjust to a Race Neutral Program. Support Services will also focus on outreach efforts to increase the pool of DBE's in the areas of work identified through a survey for future projects. Training will also be scheduled and conducted to assist DBE's with understanding Contract Manager/General Contractor (CMGC), Design Build, and Alternative Bidding Projects as well as training on specifications. Through these efforts we believe the needs of the DBE's will be met and they will be better prepared to move towards a change in the DBE Program and doing business with the Contractors and UDOT.

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UDOT and Metropolitan Planning Organizations

MPO's and local governments receive FHWA funds for consultant contracts and construction contracts. Local government contracts are administered directly by UDOT and fall under UDOT's goal setting processes, bidding, and project administration procedures; therefore, the MPO's and local governments become subject to UDOT's DBE goal of 9.0%.

Comment Period

UDOT proposed a DBE Goal of 9.0%. The proposed DBE goal was advertised for a 45-day comment period beginning August 14, 2008. The comment period ended September 26, 2008. Public notification includes notification to all major Utah newspapers throughout the state, as well as consultation with the Associated General Contractors Association, DBE Contractors, women and minority Contractors, and minority community organizations.

Comments

No comments received.

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APPENDIX A - RELATIVE AVAILABILITY OF DBE FIRMS

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Relative Availability of DBE Firms Bidding in Federal Fiscal Year 2007

		Work Classifacation Units		
Work Classification		DBE's	All Firms	DBE %
Building - Construction		0	0	.0000
Building - Construction Building - Demolition		0	0	.0000
Building - Painting Building - Painting		1	3	33.3333
4. Concrete - Curb, Gutter, Flatwork, Inlet Boxes, Etc.		10	58	17.2414
5. Concrete - Structural		4	47	8.5106
6. Construction - Miscellaneous & Incidental		5	39	12.8205
Construction - Project Management/Quality Control		9	92	9.7826
Consulting Services - Management		0	0	.0000
Consulting Services - Construction		0	0	.0000
10. Demolition		5	44	11.3636
11. Electrical - Lighting, Traffic Signals, Fiber Optics		6	37	16.2162
12. Excavation		3	45	6.6667
13. Fencing		6	45	13.3333
14. General Contractor - Building (B100 License)		0	0	.0000
15. General Contractor - Engineering (E100 License)		0	0	.0000
16. Grading		0	34	.0000
17. Guardrail/Cable Guardrail		7	36	19.4444
18. Intelligent Transportation Systems (ITS)		0	0	.0000
19. Landscaping & Erosion Control		6	71	8.4507
20. Mechanical		0	0	.0000
21. Painting - Highway Striping & Painted Messages		2	23	8.6957
22. Painting - Highway Structures		0	5	.0000
23. Paving - Asphalt, Large Quantity/Hi Tech, Highway, Runway, Etc.		2	38	5.2632
24. Paving - Concrete		1	11	9.0909
25. Paving - Miscellaneous		3	29	10.3448
26. Paving - Rotomilling		1	11	9.0909
27. Pipe Culverts, Drainage, Sewer & Water		11	78	14.1026
28. Planning - Transportation		0	0	.0000
29. Reconstruction		5	24	20.8333
30. Rental & Sales - Equipment		0	0	.0000
31. Repair - Transportation Vehicle & Equipment		0	0	.0000
32. Sawing & Sealing		0	4	.0000
33. Services - Engineering		0	0	.0000
34. Services - Environmental		3	14	21.4286
35. Signal System Design		0	0	.0000
36. Signs - Permanent Signs		8	43	18.6047
•		0	43 19	.0000
37. Signs - Temporary Signs & Devices38. Steel - Reinforcing		3	15	20.0000
39. Steel - Structural		3 1	9	11.1111
		3	9 65	4.6154
40. Suppliers: Mfg-100% Toward DBE Goal-See Appendix A. Sect S.		3 1	32	3.1250
41. Surveying 42. Traffic Central Flooring/Airport Cata Guard		6	32 56	10.7143
42. Traffic Control - Flagging/Airport Gate Guard		25	240	
43. Trucking (hauling)	otals:	137		10.4167
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APPENDIX B – ACTUAL FEDERAL AMOUNT PAID by WORK CLASSIFICATION

Federal Project Summary Amount Paid By Work Classification By Federal Fiscal Year

By Federal F					
	2005	2006	2007		
	Federal	Federal	Federal	Three Year	
	Projects	Projects	Projects	Average	
	Relative	Relative	Relative	Relative	
	\$ Spent	\$ Spent	\$ Spent	\$ Spent	
Work Classification Description	%	%	%	%	
Building - Construction	0.0000	0.2280	1.1065	0.4448	
2. Building - Demolition	0.0140	0.0000	0.0000	0.0047	
3. Building - Painting	0.0000	0.0310	0.0004	0.0105	
4. Concrete - Curb, Gutter, Flatwork, Inlet Boxes, Etc.	1.7694	2.2004	3.4315	2.4671	
5. Concrete - Structural	7.8884	9.7739	1.4454	6.3692	
Construction - Miscellaneous & Incidental	5.8640	4.6313	3.6164	4.7039	
7. Construction - Project Management/Quality Control	2.1907	8.5920	10.8695	7.2174	
Consulting Services - Management	0.0000	0.0000	0.0000	0.0000	
Consulting Services - Management Consulting Services - Construction	0.0000	0.0000	1.3667	0.4556	
10. Demolition	1.1394	0.9188	0.9207	0.9930	
11. Electrical - Lighting, Traffic Signals, Fiber Optics	2.3627	1.5425	1.6309	1.8454	
12. Excavation	1.0914	4.4324	1.7981	2.4406	
	0.3718	0.5679	0.8067	0.5821	
13. Fencing 14. Constructor, Building (B100 License)	0.0000	0.0000		0.0000	
14. General Contractor - Building (B100 License)			0.0000		
15. General Contractor - Engineering (E100 License)	0.0000	0.0000	0.0000	0.0000	
16. Grading	2.5306	1.5350	0.2130	1.4262	
17. Guardrail/Cable Guardrail	1.6063	2.0756	2.0552	1.9124	
18. Intelligent Transportation Systems (ITS)	0.0000	0.0000	0.0004	0.0001	
19. Landscaping & Erosion Control	2.6851	2.3523	2.3411	2.4595	
20. Mechanical	0.0000	0.0000	0.0000	0.0000	
21. Painting - Highway Striping & Painted Messages	2.3639	2.4692	1.3728	2.0686	
22. Painting - Highway Structures	1.5304	1.3409	0.1091	0.9935	
23. Paving - Asphalt, Large Quantity/Hi Tech, Highway, Runway, Etc.	28.8301	26.1975	30.9719	28.6665	
24. Paving - Concrete	0.1982	2.7509	5.7930	2.9140	
25. Paving - Miscellaneous	7.3722	4.3034	3.5226	5.0661	
26. Paving - Rotomilling	1.5008	2.7836	1.2868	1.8571	
27. Pipe Culverts, Drainage, Sewer & Water	9.5004	6.8825	5.9436	7.4422	
28. Planning - Transportation	0.0000	0.0000	0.0000	0.0000	
29. Reconstruction	0.6082	0.6260	0.5225	0.5856	
30. Rental & Sales - Equipment	0.0528	0.0000	0.0000	0.0176	
31. Repair - Transportation Vehicle & Equipment	0.0016	0.0000	0.0000	0.0005	
32. Sawing & Sealing	0.5053	0.2691	0.0441	0.2728	
33. Services - Engineering	0.0000	0.0000	0.0000	0.0000	
34. Services - Environmental	0.2467	0.0209	0.1289	0.1322	
35. Signal System Design	0.0000	0.0000	0.0000	0.0000	
36. Signs - Permanent Signs	1.0581	0.2854	0.3772	0.5736	
37. Signs - Temporary Signs & Devices	1.1252	0.0275	0.0419	0.3982	
38. Steel - Reinforcing	2.8992	0.9244	0.6870	1.5035	
39. Steel - Structural	2.2868	2.2606	0.6793	1.7422	
40. Suppliers: Mfg-100% Toward DBE Goal-See Appendix A. Sect S.	3.0601	0.0662	0.1847	1.1037	
41. Surveying	0.2229	0.3851	0.6892	0.4324	
42. Traffic Control - Flagging/Airport Gate Guard	0.0909	2.3862	5.9019	2.7930	
43. Trucking (hauling)	7.0325	7.1399	11.8428	8.6717	
	7.0020		11.0720	0.0111	

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APPENDIX C – CURRENT CAPACITY for DBE PERFORMANCE

Current Capacity for DBE Performance By Work Classification For Federal Fiscal Year 2007

For Federal Fiscal Year 2007							
	DBE Relative Availability from 2007 Bidders List	Average Federal Project Amount Paid	Normalized Average Federal Project Amount Paid	DBE Weighted Relative Current Capacity To Perform			
Work Classification Description	%	%	%	%			
Building - Construction	0.0000	.4448	.4423	.0000			
Building - Demolition	0.0000	.0047	.0046	.0000			
3. Building - Painting	33.3333	.0105	.0104	.0035			
Concrete - Curb, Gutter, Flatwork, Inlet Boxes, Etc.	17.2414	2.4671	2.4532	.4230			
5. Concrete - Structural	8.5106	6.3692	6.3333	.5390			
Construction - Miscellaneous & Incidental	12.8205	4.7039	4.6774	.5997			
Construction - Project Management/Quality Control	9.7826	7.2174	7.1767	.7021			
Consulting Services - Management	0.0000		.0000	.0000			
Consulting Services - Construction	0.0000	.4556	.4530	.0000			
10. Demolition	11.3636	.993	.9874	.1122			
11. Electrical - Lighting, Traffic Signals, Fiber Optics	16.2162	1.8454	1.8350	.2976			
12. Excavation	6.6667	2.4406	2.4269	.1618			
13. Fencing	13.3333	.5821	.5788	.0772			
14. General Contractor - Building (B100 License)	0.0000	.0021	.0000	.0000			
15. General Contractor - Engineering (E100 License)	0.0000	-	.0000	.0000			
16. Grading	0.0000	1.4262	1.4182	.0000			
17. Guardrail/Cable Guardrail	19.4444	1.9124	1.9016	.3698			
18. Intelligent Transportation Systems (ITS)	0.0000	.0001	.0001	.0000			
19. Landscaping & Erosion Control	8.4507	2.4595	2.4456	.2067			
20. Mechanical	0.0000	2.4000	.0000	.0000			
21. Painting - Highway Striping & Painted Messages	8.6957	2.0686	2.0570	.1789			
22. Painting - Highway Structures	0.0000	.9935	.9879	.0000			
23. Paving - Asphalt, Large Quantity/Hi Tech, Highway, Runway, Etc.	5.2632	28.6665	28.5048	1.5003			
24. Paving - Concrete	9.0909	2.914	2.8976	.2634			
25. Paving - Miscellaneous	10.3448	5.0661	5.0375	.5211			
26. Paving - Nilscellaneous 26. Paving - Rotomilling	9.0909	1.8571	1.8466	.1679			
27. Pipe Culverts, Drainage, Sewer & Water	14.1026	7.4422	7.4002	1.0436			
28. Planning - Transportation	0.0000	1.4422	.0000	.0000			
29. Reconstruction	20.8333	.5856	.5823	.1213			
30. Rental & Sales - Equipment	0.0000	.0176	.0175	.0000			
31. Repair - Transportation Vehicle & Equipment	0.0000	.0005	.0005	.0000			
32. Sawing & Sealing	0.0000	.2728	.2713	.0000			
33. Services - Engineering	0.0000	.2720	.0000	.0000			
34. Services - Environmental	21.4286	.1322	.1314	.0282			
	0.0000	.1322	.0000	.0000			
35. Signal System Design36. Signs - Permanent Signs	18.6047	.5736	.5703	.1061			
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37. Signs - Temporary Signs & Devices	0.0000	.3982	.3960	.0000			
38. Steel - Reinforcing 39. Steel - Structural	20.0000	1.5035	1.4950	.2990			
40. Suppliers: Mfg-100% Toward DBE Goal-See Appendix A. Sect S.	11.1111	1.7422	1.7324	.1925			
•	4.6154	1.1037	1.0974	.0507			
41. Surveying 42. Traffic Control - Flagging/Airport Gate Guard	3.1250	.4324	.4300	.0134			
	10.7143	2.793 8.6717	2.7772	.2976 .8982			
43. Trucking (hauling)	10.4167 10.8129	100.5674	8.6228 100.0000	.8982 9.1744			

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